# **DPC**: What Makes a Supplier Happy?

1000110101010101

1010101010101**01<u>1</u>01** 100010101010101010101

101110001011000

# Ann Keen

Preservica Account Director UK & Rest of World



March 2017

## WHO HAS AN AGREED BUDGET FOR A DIGITAL PRESERVATION SOLUTION?







#### CURRENTLY USED STORAGE SOLUTIONS ARE PUTTING LONG-TERM DIGITAL RECORDS AND INFORMATION AT RISK

WHERE ARE DIGITAL RECORDS AND	
INFORMATION BEING STORED?	
Shared Network Drive	68*
Line of Business Applications (e.g. CRM, ERP, Manufacturing, HR Systems, etc.)	52*
Enterprise Content Management System (ECM)	47%
Disk or Tape Backup Systems	44 <sup>×</sup>
Records Management System (e.g. EDRMS)	43%
Application-specific Archiving (e.g. email)	33%
Removable Media (e.g. CD or USB)	22%
Enterprise Information Archiving System (EIA)	14*
Purpose-built, Long-term Digital Preservation System	11%
Other	9%
Commodity Cloud Storage (e.g. Amazon)	8%
I don't know.	1 <sup>%</sup>

68% of organisations arekeeping vital long term digitalrecords on shared networkdrives

Only **11%** have a purposebuilt, long term Digital Preservation system

### MOST ORGANISATIONS ARE UNPREPARED



**CAN YOU PERSUADE YOUR ORGANISATION** of the challenges faced and the value you can deliver?

## CAN YOU WORK WITH YOUR SUPPLIER

to build a strong case and build confidence?



A SATISFIED CUSTOMER MAKES A HAPPY SUPPLIER







### HOW ARE OTHER ORGANISATIONS SUCCEEDING?

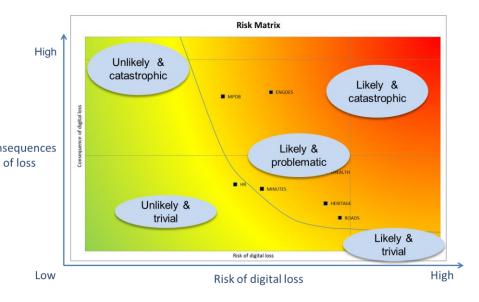
### ASSESS THE RISKS

### REVIEW YOUR ORGANISATION



OXFORDSHIRE COUNTY COUNCIL Mark Lawrence, Oxford History Centre Consequences Manager of loss

"We needed a way to consolidate all content into a single secure "out-of-the box" system that would also provide full OAIS (Open Archival Information Systems) Digital Preservation,..."





Source: Preservica digital-value-at-risk-calculator

Souce: DPCMM Scorecard





### **DEFINE REQUIREMENTS**

ContentAccessTool integrationSupportCommunity



### DEVELOP POLICY & PROCESS DPC OAIS ISO 14721 POWRR





### ASSIGN PEOPLE & RESOURCES Your team

IT help & resources

### ALL OF THESE CONSIDERATIONS HELP MAKE A SUCCESSFUL SELECTION



### Met Office Digital Library and Archive

🗖 brov

#### Open to everyone



Welcome to the Digital Library and Archive where you can browse our born digital archived content and view copies of past Met Office publications. The archive also includes digital copies of some of our unique and fascinating archive treasures. Digital preservation lies at the heart of this archive which means we are able to protect and preserve our digital content for the longterm just as we have been doing with our paper records for so many years. Our content is for your own private use. Please contact the library for any other terms of use or for further information.

bject Type: Record Collection: Library & Archive

details

## **PROVIDING ACCESS**

to your internal and external audiences unlocks the value of your digital content





## **TOOLS TO HELP MAKE YOUR CASE**

# HELPFUL RESOURCES

## **BUILDING THE BUSINESS CASE**

## HANDLING OBJECTIONS (From IT)

- Active Preservation WP
- Safeguarding Electronic Records

www.preservica.com/resource



#### Safeguarding Your Vital Long-Term Electronic Records

Integrating Digital Preservation into the Information Goverance lifecycle to ensure long-term non-permanent electronic records are findable, readable and useable when required



## **FOCUS ON DELIVERING VALUE** to your organisation

## **FREE YOUR TIME** to focus on being an Archivist

# **ENGAGE** so others can contribute

listen for how to improve





## BUILDING YOUR CASE HELPS BRING YOU SUCCESS...

## ...AND A HAPPY SUPPLIER



# **Thank You!**

info@preservica.com www.preservica.com

